

IIPRC-A-03-I

CORE STANDARDS FOR INDIVIDUAL DEFERRED VARIABLE ANNUITY CONTRACTS CHECKLIST

Effective Date: October 13, 2021

Scope: These standards apply to an individual deferred variable annuity contract that provides for a single premium, modified single premium, fixed or flexible premium payments over the life of a contract or for a limited payment period, and that provides for funds to be held in separate accounts only or in separate and general accounts. The standards do not apply to bonuses, although they do apply to contracts with any pattern of non-level interest rate guarantees on the general account portion of the contract that may be similar to but are not specifically referred to as bonuses or additional credits. Additional standards apply to an individual deferred variable annuity contract that provides for bonuses, modified guaranteed/market value adjustments, guaranteed death benefits, guaranteed living benefits, two-tier annuities, enhanced withdrawal benefits, waiver of surrender charge benefits, tax qualified plan provisions, private placement and other minimum guarantees for separate account funds.

Mix and Match: These standards are available to be used in combination with State Product Components as described in § 111(b) of the *Operating Procedure for the Filing and Approval of Product Filings*. Please note that this applies to the entire state or Compact approved forms and NOT to particular provisions contained within such forms. Submit the following:

- 1. STATEMENT OF INTENT indicating the intent to use one or more State Product Components with a Commission Product Component. The Statement of Intent must identify the Compacting State(s) wherein the combined Product Components will be offered or sold, and sufficiently identify for each of such Compacting State(s) the State Component(s) that will be used with the Commission Component by listing the form numbers and Compacting State approval dates; and
- 2. CERTIFICATION stating that the combination of a Commission Component and a State Component does not contain inconsistent, ambiguous, unfair, inequitable or misleading clauses, or exceptions or conditions that unreasonably affect the risk purported to be assumed. The Certification must be signed by a company officer. This Certification shall not give rise to any presumption that the combination of Product Components, in fact, meets this standard for purposes of any action by the Commissioner of a Compacting State to prohibit the combined use of a Commission Product Component with a State Product Component.

Self-Certification: These standards are not available to be filed using the Rule for the Self-Certification of Product Components Filed with the Interstate Insurance Product Regulation Commission.

Filing Information Notice (FIN) 2009-4 provides more guidance regarding the submission of filings using the "mix and match" process.

Filing Information Notice (FIN) 2010-2 provides more guidance regarding the submission of bonus features for deferred annuities.

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Filing Information Notice (FIN) 2011-1 provides more guidance regarding the submission of variable life and annuity filings, modified guaranteed annuity filings.

As used in these standards the following definitions apply:

"Account value" is:

- (1) For general accounts, the total amount of premium allocated to the general account, adjusted by partial withdrawals, transfers, specified charges and expenses, accumulated at interest periodically credited by the company, but at no less than the guaranteed minimum interest rate. Any fixed interest option is part of the general account.
- (2) For separate accounts, the total amount of premium allocated to the separate account, adjusted by partial withdrawals, transfers, specified charges and expenses and the investment results of the separate account. Separate accounts or subaccount assets of the separate accounts or subaccount reflect direct allocation of the investment performance of the separate accounts or subaccount assets through the incorporation of unit-linked contract values.

"Annuity value," also called "maturity value" in the NAIC Standard Nonforfeiture Law for Individual Deferred Annuities, model #805, referred to in these standards, is account value at the time of annuitization.

"Cash surrender value" is the cash value reduced by indebtedness.

"Cash value" is the account value less any surrender charges.

"Modified single premium" means a single premium paid in installments during the first contract year.

"Nonforfeiture rate" is the interest rate used in determining the minimum nonforfeiture amount in compliance with NAIC Annuity Nonforfeiture Model Regulation, model #806 and NAIC Standard Nonforfeiture Law for Individual Deferred Annuities, model #805, except that the minimum nonforfeiture rate must be consistent with the minimum nonforfeiture interest rate prescribed in the law of the state in which the policy is delivered or issued for delivery. The nonforfeiture rate will be determined at issue (initial nonforfeiture rate) and, if applicable, for each subsequent redetermination period (redetermination nonforfeiture rate).

Drafting Notes:

Other terms may be used in the contract provided they are consistent.

Although references to "age" or "annuitant" are being made in these standards, such references do not preclude the contract from having more than one annuitant.

The references to "contract" do not preclude Fraternal Benefit Societies from substituting "certificate" in their forms.

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§ 1. ADDITIONAL SUBMISSION REQUIREMENTS

A. GENERAL

The following additional filing submission requirements shall apply:

YES NA

YES	NA	
		(1) All forms filed for approval shall be included with the filing. Changes to a previously
		approved form shall be highlighted. The specifications page of a contract shall be
		completed with hypothetical data that is realistic and consistent with the other
		contents of the contract and any required actuarial memorandum in support of
		nonforfeiture values.
		(2) If a filing is being submitted on behalf of a company, include a letter or other
		document authorizing the firm to file on behalf of the company with the filing.
		(3) If the filing contains an insert page, include an explanation of when the insert page will be used.
		(4) If the specifications page of the contract contains variable items, include the
		Statement of Variability. The submission shall also include a certification that any
		change or modification to a variable item shall be administered in accordance with
		the requirements in the Variability of Information section, including any
		requirements for prior approval of a change or modification.
		(5) If the contract provides for a benefit waiving surrender charges contingent on a
		declared interest rate, the company shall provide a certification that the owner will be
		provided a timely notification when the declared interest rate declines to a point at
		which the waiver of surrender charge benefit is available.
		(6) Include a statement that the contract is subject to federal jurisdiction and accordingly
		the Flesch requirements do not apply.
		(7) Include a certification by a company officer that written request will be made to and
		written approval received from the chief insurance regulator of the state of domicile
		of the company prior to the company exercising any contractual right to defer the
		payment of any general account cash surrender value, partial withdrawal, or loan value for a period of not more than six months.
		(8) Where separate accounts and funds available at issue under the contract are described
		in the application form, a copy of the application form to be used for the contract, if
		not concurrently submitted for approval, shall be submitted informationally at the
		time of submission of the individual deferred variable annuity contract.
		(9) Include a description of any innovative or unique features of each contract form.
		(10) If the product contains separate accounts, a statement from the company that "The
		separate accounts underlying the filing comply with or have been authorized by the
		State of domicile, including Commissioner approval if required."

B. ACTUARIAL MEMORANDUM REQUIREMENTS

YES NA (1) For each plan, an actuarial memorandum shall be prepared, dated and signed by the member of the American Academy of Actuaries who provides the following information concerning the calculation of the nonforfeiture values (including both

cash surrender values and nonforfeiture values):

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	A description of the contract and contract provisions that affect nonforfeiture values;
(b)	All maximum benefit, surrender and expense charges (e.g. mortality and expense risk charge);
	The range of issue ages;
	A description of the basis used in the establishment of the initial nonforfeiture rate applicable to any general account values under the contract. "Basis" in this context means the specified period over which an average is computed that produces the value of the 5 Year Constant Maturity Treasury (CMT) Rate and also the period for which the initial nonforfeiture rate so determined will apply. (If there is no redetermination of the nonforfeiture rate under the contract, the period the initial nonforfeiture rate will apply may be the entire duration of the contract). As defined in these standards, pursuant to the NAIC Annuity Nonforfeiture Model Regulation, model #806, "nonforfeiture rate" is the interest rate used in determining the minimum nonforfeiture amount. This will be determined at issue (initial nonforfeiture rate) and, if applicable, for each subsequent redetermination period (redetermination nonforfeiture rate).
(e)	A description of the redetermination method, if any, under the contract, including the redetermination date, basis, and period of applicability for all future redetermination nonforfeiture rates applicable to any general account values under the contract.
	A nonforfeiture demonstration that the values of the contract comply with Section 7 of the NAIC Model Variable Annuity Regulation, model #250. The free partial withdrawal provision of the contract may be used in the demonstration of compliance, if applicable. Any general account nonforfeiture calculations shall be presented in the format prescribed in Appendix A of these standards. For the purpose of the nonforfeiture demonstration, notwithstanding the language of the contract, the maturity date shall be the later of the tenth contract anniversary or the contract anniversary following the annuitant's 70th birthday, except as provided for by Items 3 and 8 of Appendix A. Maturity value used to demonstrate compliance with the prospective test shall be the contract account value. No surrender charge is permitted on or past the maturity date;
(g)	Sample calculations of any general account nonforfeiture values for representative issue ages including issue age 60 if within the issue age range. The calculations shall properly reflect partial withdrawal amounts made during the surrender charge period that are not subject to any surrender charge;
	Certification as to the compliance with Section 7 of the NAIC Model Variable Annuity Regulation, model #250, as modified by Section 1B of these standards; and
	(Certification that the procedures used in the determination and, if applicable, redetermination of the contract nonforfeiture rate or rates applicable to any general account values under the contract are in compliance with the NAIC Annuity Nonforfeiture Model Regulation, model # 806.

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C. VARIABILITY OF INFORMATION

YES NA

	(1) The company may identify items that will be considered variable only in the
	specifications page. The items shall be bracketed or otherwise marked to denote
	variability. The submission shall include a Statement of Variability that will discuss
	the conditions under which each variable item may change.
	(2) Any change or modification shall be limited to only new issues of the contract and
	shall not apply to in force contracts.
	(3) The following items shall only be changed upon prior approval:
	(a) Guaranteed minimum interest rates unless:
	(i) The guaranteed minimum interest rate is equal to or greater than the
	nonforfeiture rate;
	(ii) The lower end of the range of the guaranteed minimum interest rate is not
	less than 3%; or
	(iii)The lower end of the range of the guaranteed minimum interest rate is less
	than 3% and the minimum nonforfeiture value parameters are disclosed in
	the contract as required in Item (5) under NONFORFEITURE VALUES;
	(b) Nonforfeiture rate redetermination method;
	(-)
	(c) Guaranteed maximum expense charges;
	(c) Guaranteed maximum expense enarges,
	(d) Guaranteed maximum surrender charges;
	(a) Guaranteea maximum surrenaer enarges,
	(e) Guaranteed maximum partial withdrawal charges;
	(e) Suaranteea manmam partial windrawar enarges,
	(f) Guaranteed annuity purchase rates;
	(1) Sudianteed diminity parenage rules,
	(g) Separate account valuation periods;
	(g) Separate account variation periods,
	(h) Death benefit available under the contract; and
	(ii) Death benefit available under the contract, and
	(i) Minimum premium amounts for any contract with a flat contract fee.
	(1) William premium amounts for any contract with a frat contract fee.
	(4) In addition to the items listed in Paragraph (3) above, a change or modification to
	any other item not specifically listed that may affect the derivation and compliance
	of contract values with any required minimum nonforfeiture values shall also be
	subject to prior approval. All submissions for approval of a change shall be
	accompanied by a demonstration, if applicable, signed by a member of the
	American Academy of Actuaries, that the contract continues to comply with the
	Section 7 of the NAIC Model Variable Annuity Regulation, model #250, as
	modified by Section 1B of these standards.

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(5)	The company may also identify product specifications that may be changed without prior notice or approval, as long as the Statement of Variability presents reasonable and realistic ranges for the item. These items include interest rate guarantee periods, any redetermined nonforfeiture rate, persistency of anniversary interest rates or credits, tiering levels, expense charges, minimum premium amount for any contract that does not provide for a flat contract fee, maximum premium amount, minimum partial withdrawal amounts, minimum loan amounts, amounts available for any penalty free partial withdrawals, charges for supplemental benefits and options, any ages assumed in the calculations of benefits and options, and the number of funds available for allocation. A zero entry in a range of values on the specifications page for tiering levels, expense charges, or other fees applicable under the contract is acceptable. A zero entry in a range of values on the specifications page for any benefit or credit provided for in the language of the contract is unacceptable. Any change to a range requires a refiling for prior approval and shall be accompanied by a demonstration, if applicable, signed by a member of the American Academy of Actuaries, that the contract continues to comply with Section 7 of the NAIC Model Variable Annuity Regulation, model #250, as modified by Section 1B of these standards.
(6)	Items such as Separate Account and funds available under the contract may be identified as a variable item and may be changed without notice or prior approval, as long as the new account or funds do not significantly alter the underlying structure of the contract. The Statement of Variability shall include a statement to that effect. An example of an unacceptable change would be the introduction of a Separate Account or fund with investment performance guarantees.
(7)	Notwithstanding Paragraph (1) above, items such as the insurance department address and telephone number, company address and telephone number, officer titles, and signatures of officers located in other areas of the contract may be denoted as variable and changed without notice or prior approval.
(8)	If the contract is for use with more than one plan, the variable item(s) for each plan shall be identified on the specifications page. The company may not use the same contract form to provide alternate plans by making any features and benefits described in the contract as inapplicable by zero entry or by indicating that the benefit is not applicable on the specifications page or in the contract. For example, the use of one contract with and without surrender charges is unacceptable. Examples of acceptable plans would include various surrender charge periods or initial guarantee periods (such as 3 year, 5-year, 7-year).

D. READABILITY REQUIREMENTS

YES NA (1) The contract shall be presented, except for specifications pages, schedules and tables, in not less than ten point type, one point leaded. (2) The style, arrangement and overall appearance of the contract shall give no undue prominence to any portion of the text of the contract or to any endorsements or riders.

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(3) The contract shall contain a table of contents or an index of the principal sections of the contract, if the contract has more than 3,000 words printed on three or fewer pages of text or if the contract has more than three pages regardless of the number of words.

§ 2. GENERAL FORM REQUIREMENTS

A. COVER PAGE

YES	NA
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(1) The full corporate name, including city and state, of the company shall appear in
prominent print on the cover page of the contract. Examples of prominent print
include print that is in all capital letters, contrasting color, underlined or otherwise
differentiated from the other type in the form.
(2) A marketing name or logo may be also used on the contract provided that the
marketing name or logo does not mislead as to the identity of the company.
(3) The company's complete mailing address for the home office or the office that will
administer the contract shall appear on the cover page of the contract. The cover page
of the contract shall include a telephone number of the company and, if available,
some method of Internet communication. The telephone number of the insurance
department where the contract is delivered or issued for delivery is also required on
either the cover page or the first specifications page.
(4) Two signatures of company officers shall appear on the cover page of the contract.
(5) The contract shall contain a right to examine provision that shall appear on the cover
page of the contract or be visible without opening the contract.
(6) A form identification number shall appear at the bottom of the form in the lower left
hand corner of the form. The form number shall be adequate to distinguish the form
from all others used by the company. The form number shall include a prefix of
ICCxx (where xx represents the year the form was submitted for filing).
(7) The contract shall contain a brief description that shall appear in prominent print on
the cover page of the contract or is visible without opening the contract. The brief
description shall contain at least the following information:
(a) A caption of the type of annuity coverage provided; for example, flexible
premium deferred variable annuity contract, fixed premium deferred variable
annuity contract, single premium deferred variable annuity contract, modified
single premium deferred variable annuity contract, or limited payment period
flexible premium deferred variable annuity contract.
(b) An indication as to whether the contract is participating or nonparticipating.
(c) An indication that the contract contains a benefit waiving surrender charges, if applicable.
(8) The contract shall contain a statement, to the effect that contract values and benefits
based on separate account assets are not guaranteed and will decrease or increase
with investment experience, and the statement shall appear in prominent print on the
cover page of the contract.

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B. SPECIFICATIONS PAGE

YES	NA	
		(1) The specifications page shall include the amount of the single or initial premium to
		be paid; the date, schedule and mode of premiums (if applicable); and any limitations
		on premium amounts and/or time frames applicable to the payment of premiums.
		(2) The specifications page shall disclose all charges used in determination of the
		account value, cash value, cash surrender value, annuity value and death benefit.
		(3) The specifications page shall include any guaranteed minimum interest rates and their duration. In the situation where the guaranteed minimum interest rate applicable to any general account values under the contract is tied to the nonforfeiture rate and the nonforfeiture rate is subject to redetermination, the guaranteed minimum interest rate shown on the specifications page shall be the initial guaranteed minimum interest rate.
		(4) If the nonforfeiture rate applicable to any general account value under the contract is
		to be redetermined, the specifications page shall disclose the initial nonforfeiture rate and the period of redetermination. If the guaranteed minimum interest rate is tied to the nonforfeiture rate, a statement in prominent print shall be included to the effect that the guaranteed minimum interest rate under the contract may change after the indicated period of redetermination.
		(5) The specifications page shall include the date annuity payments are scheduled to begin under the contract i.e. the maturity date.
		(6) If the contract does not provide any cash surrender value benefits or death benefits prior to annuitization, a statement to that effect shall be included in prominent print on the cover page or the first specifications page.
		(7) If in any year the death benefit is less than the account value, a statement to that effect shall be included in prominent print on the cover page or the first specifications page.
		(8) If the contract utilizes the minimum nonforfeiture values under the Standard Nonforfeiture Law for Individual Deferred Annuities, model #805, in the
		determination of the minimum contract values applicable under the contract, the minimum nonforfeiture value parameters (expense loads and initial nonforfeiture rate) shall be disclosed on the specifications page.

YES	NA	
		(1) The contract shall not contain inconsistent, ambiguous, unfair, inequitable or
		misleading clauses, nor contain provisions that are against public policy as
		determined by the Interstate Insurance Product Regulation Commission, nor contain
		exceptions and conditions that unreasonably affect the risk purported to be assumed
		in the general coverage of the contract.

§ 3. CONTRACT PROVISIONS

A. AMENDMENTS

<u>)</u>	YES	NA	
			(1) The contract shall not provide for unilateral amendments that reduce or eliminate
			benefits or coverage or impair or invalidate any right granted to the owner under the

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NA

YES

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contract, except as stated in Paragraph (2) below and for amendments to conform to changes in any applicable provisions or requirements of the Internal Revenue Code. (2) The contract may permit the company to make unilateral changes in the contract for guaranteed annuity purchase rates for any new premiums received and account transfers made after issue and any interest credited to and investment earnings on those amounts. For contracts that reserve the right to make such unilateral changes, the contract and any tables of guaranteed annuity purchase rates shall clearly indicate that any new premiums received and account transfers made may be subject to different guarantees and shall provide for advance notification of the change. The contract also shall provide that the change shall apply only to any new premiums received and account transfers made, and any interest credited to and investment earnings on those amounts, and that any more favorable prior guarantees then applicable associated with amounts transferred to a general account for the purpose of immediate annuitization will not be affected by the change. The change shall be made by the use of an endorsement subject to the applicable prior approval requirement. **Drafting Note:** These standards are modified, as required or permitted by law, to enable fraternals to implement their respective articles and bylaws. See Appendix B.

B. ARBITRATION

	(1) Only arbitration provisions that permit voluntary post-dispute binding arbitration shall be allowed in contract forms. With respect to such a provision, the following
	guidelines apply:
	(a) Arbitration shall be conducted in accordance with the rules of the American Arbitration Association ("AAA"), before a panel of 3 neutral arbitrators who
	are knowledgeable in the field of life insurance and appointed from a panel list provided by the AAA.
	(b) Arbitration shall be held in the city or county where the contract owner or beneficiary lives.
	(c) The cost of arbitration shall be paid by the company, to include any deposits or administrative fee required to commence a dispute in arbitration, as well as any other fee including the arbitrator's fee.
	(d) Where there is any inconsistency between these guidelines and AAA rules, these guidelines control.
	Drafting Note : These standards are modified, as required or permitted by law, to enable fraternals to implement their respective articles and bylaws. See Appendix B.

C. ASSIGNMENT

YES	NA	
		(1) The contract shall contain an assignment provision. The contract shall not include
		any restrictions on the availability of contract assignments, except in situations where
		restrictions are required for purposes of satisfying applicable laws or regulations.

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(2) The contract shall describe procedures for assignments and shall state that assignments, unless otherwise specified by the owner, shall take effect on the date the notice of assignment is signed, subject to any payments made or actions taken by the company prior to receipt of this notice.
(3) The contract may state that the company shall not be liable for the validity of the assignment.
Drafting Note : Restrictions on assignment in contracts such as right of first refusal or first offer provisions are prohibited by Item (1).

D. BENEFICIARY

		DV BEI (EITERIKI
YES	NA	
		(1) The contract shall contain a beneficiary provision. The provision shall describe the
		procedures for designating or changing the beneficiaries, or for selecting default
		beneficiaries as may be necessary, and indicating when such designation is effective.
		The contract shall not include any restriction on change of beneficiary other than for
		purposes of satisfying applicable laws or regulations.
		(2) The contract shall state that changes in beneficiary, unless otherwise specified by the owner, shall take effect on the date the notice of change is signed by the owner,
		subject to any payments made or actions taken by the company prior to receipt of this
		notice.
		(3) If irrevocable beneficiaries are referenced in the contract, the contract shall explain
		that such a beneficiary cannot be changed without the consent of the irrevocable
		beneficiary.

E. CASH VALUE TABLE

YES	NA	
		(1) If the contract contains a general account cash value table based on the net premiums
		(gross premiums minus a contract expense charge), both the gross and the net
		premiums shall be disclosed on the page showing the cash value table and the table
		should be labeled as applying to general accounts only. Cash value tables are not
		required to be included, however, if included in the contract, only guaranteed cash
		values shall be shown.

F. CONFORMITY WITH INTERSTATE INSURANCE PRODUCT REGULATION COMMISSION STANDARDS

YES	NA	
		(1) The contract shall state that it was approved under the authority of the Interstate
		Insurance Product Regulation Commission and issued under the Commission
		standards. The contract shall also state that any provision of the contract that on the
		provision's effective date is in conflict with the applicable Interstate Insurance
		Product Regulation Commission standards for this product type in effect as of the
		provision's effective date of Commission contract approval is hereby amended to
		conform to the Interstate Insurance Product Regulation Commission standards in
		effect as of the provision's effective date of Commission contract approval.

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G. CONTRACT GUARANTEES

		G. CONTRACT GUARANTEES
YES	NA	
		(1) If a contract contains a general account, values of any interest rate used in the
		determination of the account value, cash value, cash surrender value, annuity value
		and death benefit, and stated in the contract shall be guaranteed. Values of
		nonguaranteed interest rates shall not be included in the contract.
		(2) For a contract that contains a general account and a separate account, values of any expense charges, surrender charges and partial withdrawal charges used in determination of the account value, cash value, cash surrender value, annuity value and death benefit, and stated in the contract shall be guaranteed. Values of nonguaranteed expense charges, surrender charges, and partial withdrawal charges shall not be included in the contract.
		(3) The contract shall indicate which items are guaranteed and which may be changed at the discretion of the company. The right to change any of these items is subject to any guarantees with respect to the item and any change shall be based on future anticipated experience.

H. CONTRACT VALUES

YES	NA	
		(1) The contract shall define and describe the method of calculating all values and benefits provided under the contract including, but not limited to, values payable upon death, surrender of the contract for cash, partial withdrawal, and election of an income option. The contract shall also include a complete description of all fees, charges and credits used to determine these values.
		(2) The contract shall stipulate the investment increment factors to be used in computing the dollar amount of variable benefits or other variable contractual payments or values, and shall guarantee that expense and mortality results shall not adversely affect the dollar amounts. Guaranteeing a range of values for expense and/or mortality factors shall satisfy this requirement. If a company reserves the right to change the expense and/or mortality factors after annuity payments have begun, the initial variable annuity payment shall be calculated using both the current expense and/or mortality factors and the guaranteed maximum expense and/or mortality factors. "Expense" as used in this paragraph may exclude some or all taxes, as stipulated in the contract.
		(3) In computing the dollar amount of variable benefits or other contractual payments or values under the contract, the annual net investment increment assumption shall not exceed 5% except with the approval of the Interstate Insurance Product Regulation Commission.
		(4) In computing the dollar amount of variable benefits or other contractual payments or values under the contract, to the extent that the level of benefits may be affected by future mortality results after annuity payments have begun, the minimum standard for the mortality factor shall be determined from the Annuity 2000 Mortality Table, or any modification of that table not having a lower life expectancy at any age, or any annuity mortality table approved for use for this purpose by the National Association of Insurance Commissioners.

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I. DEATH BENEFIT PROCEEDS

YES NA

(1) The contract shall describe how the death benefit pr	oceeds are determined and shall
describe all death benefit options available under th	e contract. For purposes of this
section, the individual whose death triggers the deat	
	in benefit proceeds is the
measuring life.	. 0'
(2) The contract shall contain a provision for the payme	ent of interest on the death benefit,
as follows:	
(a) Interest shall accrue and be payable as follow	ws:
(i) for variable annuity contracts subject	t to the Securities and Exchange
Commission's (SEC) rules governing	g the liquidation of account values
at the death of the measuring life, from	
date that due proof of death is receiv	
(ii) for all other annuity contracts, from t	
life, unless the contract specifies that	
until the date that due proof of death	is received by the company;
(b) Interest shall accrue at the rate or rates appli	cable to the contract for funds left
on deposit or, if the company has not establi	
deposit, at the Two Year Treasury Constant	
Federal Reserve. In determining the effective	• •
company shall use the rate in effect on the d	
received by the company or the date of death	h, as determined in Item (a)
above; and	
(c) Interest shall accrue at the effective annual r	rate determined in Item (b) above,
plus additional interest at a rate of 10% annu	ally beginning with the date that
is 31 calendar days from the latest of Items (
claim is paid, where it is:	(1), (11) with (111) to the dute the
(i) The date that due proof of death is re	pagivad by the company
(1) The date that due proof of death is re	eceived by the company,
(ii) The date the company receives suffice	cient information to determine its
liability, the extent of the liability, ar	
entitled to the proceeds; and	in the appropriate payer regardy
(iii)The date that legal impediments to p	avment of proceeds that depend
on the action of parties other than the	
<u> </u>	± •
sufficient evidence of the same is pro	- · · · ·
impediments to payment include, but	* /
establishment of guardianships and c	- · · · · · · · · · · · · · · · · · · ·
appointment and qualification of trus	stees, executors and
administrators; and (c)	
(3) The death benefit proceeds paid shall be at least equ	al to the death benefit of the
contract and any riders that are payable, plus any di	
the time of death, less any indebtedness.	·
(4) The contract may require that due proof of the death	of the measuring life will consist
	i of the measuring the will consist
of:	

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(a) a certified copy of the death certificate of the measuring life, or other lawful evidence providing equivalent information;
(b) each claimant's completed claim form;
(c) each claimant's completed request for redemption form; and
(d) proof of each claimant's interest in the proceeds.

J. DEFERRAL AND VALUATION OF PAYMENTS

YES	NA	
		(1) The contract shall describe any conditions and/or limitations on the deferral of any amounts payable upon surrender, partial withdrawal, election of a loan, transfer of
		funds, or death.
		(2) For values in a general account, the company may reserve the right to defer payment of surrenders, partial withdrawals and loans for a period of six months. If a company elects to exercise deferment, the company shall make a written request and receive
		written approval of the chief insurance regulator of the state of domicile of the
		company. There shall be no deferral of payment of any portion of the death benefit derived from the general account.
		(3) For variable benefits or contractual payments, the contract may provide that the company reserves the right, at its option, to defer the determination and payment of all benefits for any period during which the New York Stock Exchange is closed for trading (except for normal holiday closing) or when the Securities and Exchange Commission has determined that a state of emergency exists that may make determination and payment impractical.
		(4) The contract may also include a provision to defer a transfer from the general account for a period of up to six months. The contract shall state that the company will disclose to the owner the specific date on which the transfer will be effective, the reason for the delay, and the value of the transfer as of the date the request is received by the company.

K. ENTIRE CONTRACT

YES	NA	
		(1) The contract shall contain a provision regarding what constitutes the entire contract
		between the company and the owner. No document may be included by reference.
		(2) If the application is to be a part of the contract, the entire contract provision shall
		state that the application is a part of the contract. All statements made by the
		applicant for the issuance of the contract shall, in the absence of fraud, be deemed
		representations and not warranties.
		(3) The "entire contract" provision shall not include any reference to the prospectus.
		Drafting Note: These standards are modified, as required or permitted by law, to
		enable fraternals to implement their respective articles and bylaws. See Appendix B.

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L. GRACE PERIOD

YES	NA	
		(1) Fixed premium contracts shall contain a provision providing a grace period of at least
		31 days.
		(2) For fixed premium contracts, the grace period provision shall describe what happens
		upon the failure to make premium payments during the grace period.

M. INCONTESTABILITY

		W. II CONTESTABLETT
YES	NA	
		(1) The contract shall contain an incontestability provision and include the conditions of
		the provision.
		(2) Coverage may be contested on a statement contained in an application made a part of
		the contract except on the basis of age and sex. If the company expects to rely on an
		application to contest the contract, the company shall attach the application as a part
		of the contract. The statement on which the contest is based shall be material to the
		risk accepted or the hazard assumed by the company.
		(3) The contestable period shall be no greater than two years from the date of issue of the
		contract during the lifetime of the person, or each of the persons, as to whom the
		application statements are required.
		(4) The contract may allow a separate contestable period no greater than two years after
		the date of any change requiring underwriting. The contest shall be limited to the
		change and the statements provided for the change.
		(5) The contract may only include the following exceptions to the incontestability
		provision:
		(a) At the option of the company, provisions related to benefits in the event of total
		and permanent disability; and
		(b) Fraud in the procurement of the contract, when permitted by applicable law in the
		state where the contract is delivered or issued for delivery.

N. LEGAL ACTION

YES	NA	
		(1) A contract may include a legal action provision. If included, the provision shall state
		that a legal cause of action related to the contract shall comply with the laws of the
		state where the contract was delivered or issued for delivery.
		O LOANG

O. LOANS

YES	NA	
		(1) A contract that develops cash value may provide for a loan provision.
		(2) The contract shall contain the conditions of a loan, if loans are available, including the following:
		(a) The contract shall contain a statement that the contract shall be the sole security for the loan.

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(h)	The maximum loan amount shall never be greater than the cash surrender
	value of the contract, including the cash surrender value of any paid up
	additions. The contract shall indicate any maximum loan amount required
	under federal law, either as a dollar amount, a percentage of the cash
	surrender value, or a combination of both.
(c)	The contract shall describe the loan interest rate. The loan interest rate plus
	any added administrative fees shall be at a maximum fixed rate of 8% in
	arrears or a variable rate determined in accordance with the NAIC Model
	Policy Loan Interest Rate Bill, model #590. The company may not charge
	any additional fees or expenses for the loan.
(d)	The contract may provide that if interest on any indebtedness is not paid
	when due it shall be added to the existing indebtedness and shall bear interest
	at a rate no greater than the loan rate.
(e)	The contract may provide that existing indebtedness, including any due and
	accrued interest, may be deducted from the loan value or the proceeds of the
	loan. The contract may also provide that interest will be collected in advance
	to the end of the current contract year.
(f)	The contract shall permit repayment of the loan and describe any conditions
	related thereto.
(g)	The contract shall describe the effect of outstanding loans on the death
	benefit, cash surrender value and annuity value.
(h)	The contract may provide that if and when the total indebtedness including
	interest due and accrued equals or exceeds the cash value then the contract
	shall terminate, but not until at least 30 days' advance notice of termination
	shall have been mailed to the owner and any assignee of record.
(i)	The contract shall indicate the maximum number of loans allowed at any
	time, if any.
(j)	A description of how the interest rate credited to the portion of the account
	value equal to the indebtedness is determined shall be included.

P. MATURITY DATE

YES	NA	
		(1) The contract may provide the owner with the right to change the maturity date. If the contract includes such a right and is intended to be tax qualified, the provision shall contain sufficient latitude to allow the contract to continue to be tax qualified.
		(2) The latest maturity date, if any, shall be defined in the contract.
		Drafting Note: For the purpose of the nonforfeiture demonstration, notwithstanding the language of the contract, the maturity date shall be the later of the tenth contract anniversary or the contract anniversary following the annuitant's 70th birthday, except as provided for by Items 3 and 7 of the Guidelines to Appendix A.

Q. MINIMUM PREMIUM/MAXIMUM PREMIUM

YES	NA	
		(1) The contract shall state the dollar amount of any minimum or maximum contract
		premium requirements.

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R. MISSTATEMENT OF AGE OR SEX

YES	NA	
		(1) The contract shall contain a misstatement of age provision or, if the contract is
		written on a sex distinct basis a misstatement of age or sex provision, providing that
		the amount payable shall be such as the premium payments to the company would
		have purchased at the correct age or the correct age and sex.
		(2) Any overpayments/underpayments by the company on account of misstatement of
		age or sex shall, with interest at a rate specified in the contract but not exceeding 6%,
		be charged/credited against the current or next succeeding payments to be made by
		the company.
		(3) If there is more than one annuitant, the misstatement provision may provide that the
		amount payable may be adjusted due to the misstatement in the age or the age or sex,
		as appropriate, of any annuitant.

S. NONFORFEITURE VALUES

YES	NA	
		(1) If the contract contains a general account, the contract shall contain provisions
		applicable to the general account at least as favorable to the owner as the following:
		(a) A provision that upon cessation of payment of premiums under the contract,
		the company will grant a paid-up annuity benefit as specified in the contract.
		For single premium or modified single premium contracts, the company will
		grant a paid-up annuity benefit as specified in the contract.
		(b) If the contract provides for a lump sum settlement at maturity or at any other
		time, a provision that upon surrender of the contract at or prior to the
		commencement of any annuity payments, the company will pay in lieu of a
		paid-up annuity benefit a cash surrender value benefit.
		(c) A statement of the mortality table, if any, and interest rates used in
		calculating any minimum paid-up annuity, cash surrender value or death
		benefits that are guaranteed under the contract, together with sufficient
		information to determine the amounts of such benefits. The sufficient
		information includes all expense, partial withdrawal and surrender charges.
		(d) A statement that any paid-up annuity, cash surrender value or death benefits
		that may be available under the contract are not less than the minimum benefits required by Section 7B of the Model Variable Annuity Regulation,
		model #250, using the nonforfeiture interest rate consistent with the
		minimum nonforfeiture interest rate prescribed in the law of the state in
		which the policy is delivered or issued for delivery.
		(e) An explanation of the manner in which the paid-up annuity, cash surrender
		value or death benefits are altered by the existence of any additional amounts
		credited by the company to the contract, any indebtedness to the company on
		the contract or any prior partial withdrawals from the contract.
		(2) With respect to separate accounts, the contract shall contain in substance the
		following provisions, or provisions at least as favorable to the owner upon cessation
		of payment of premiums under the contract:
		Drafting Note : (a), (b) and (c) were taken from Section 7C(1), (2), and (3) of the Model

Individual Deferred Variable Annuity Contract Standards Checklist

Variable Annuity Regulation, model #250.
(a) That the company will grant a paid-up annuity benefit on a plan described in the contract that complies with Section 7G of the Model Variable Annuity Regulation, model #250. The description shall include a statement of the mortality table, if any, and guaranteed or assumed interest rates used in calculating annuity payments.
(b) If the contract provides for a lump sum settlement at maturity or at any other time, that upon surrender of the contract at or prior to the commencement of annuity payments, the company will pay in lieu of a paid-up annuity benefit a cash surrender benefit described in the contract that complies with Section 7 of the Model Variable Annuity Regulation, model #250.
(c) A statement that a paid-up annuity, cash surrender value or death benefits that may be available under the contract are not less than the minimum benefits required by Section 7 of the NAIC Model Variable Annuity Regulation, model #250 and an explanation of the manner in which benefits are altered by the existence of any additional amounts credited by the company to the contract, any indebtedness to the company on the contract or any prior partial withdrawals from the contract.
 (3) A contract may provide the following: (a) If no premiums have been received under a contract for a period of two full years and the portion of the paid-up annuity benefit at maturity on the plan stipulated in the contract arising from premiums paid prior to such period would be less than \$20 monthly, the company may, at its option, terminate the contract by payment in cash of the present value of such portion of the paid-up annuity benefit, calculated on the basis of the mortality table, if any, and interest rate specified in the contract for determining the paid-up annuity benefit, and by that payment shall be relieved of any further obligation under such contract.
(b) For single and modified single premium contracts, if the paid-up annuity benefit at maturity on the plan stipulated in the contract arising from premiums paid prior to such period would be less than \$20 monthly, the company may, at its option, terminate the contract by payment in cash of the present value of such portion of the paid-up annuity benefit, calculated on the basis of the mortality table, if any, and interest rate specified in the contract for determining the paid-up annuity benefit, and by that payment shall be relieved of any further obligation under such contract.
(4) If the contract provides for the redetermination of the nonforfeiture rate applicable to any general account under the contract, the contract shall include a description of the redetermination method to be used, including the redetermination date, basis, and period of applicability for all future redetermination nonforfeiture rates.
(5) If the contract utilizes the minimum nonforfeiture values under Section 7B of the NAIC Model Variable Annuity Regulation, model #250, in the determination of the minimum contract values applicable to any general account under the contract, the minimum nonforfeiture value parameters (expense loads and initial nonforfeiture rate) shall be disclosed on the specifications page.

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T. OWNERSHIP

NA	
	(1) The contract shall contain an ownership provision. The provision shall describe the
	procedures for designating or changing the owner and indicating when the
	designation is effective. The contract shall not include any restriction on change of
	owner other than for purposes of satisfying applicable laws or regulations.
	(2) The contract shall state that changes in owner designation, unless otherwise specified
	by the owner, shall take effect on the date the notice of change is signed by the
	owner, subject to any payments made or actions taken by the company prior to
	receipt of this notice.
	(3) The contract shall state what happens on the death of the owner.
	Drafting Note: Restrictions on change of owner in contracts such as right of first
	refusal or first offer provisions are prohibited by Item (1).
	NA

U. PARTIAL WITHDRAWAL

YES	NA	
		(1) A contract that develops cash values may provide for a partial withdrawal provision.
		(2) A contract shall contain the conditions applicable to a partial withdrawal.

V. PARTICIPATING CONTRACT

YES	NA	
		A contract may be non-participating; however, if the contract is participating in the
		divisible surplus of the company, then the following shall apply:
		(1) The conditions of the participation shall be stated in the contract.
		(2) The contract shall provide that the company shall annually ascertain and apportion any divisible surplus.
		(3) The contract shall provide that the owner may receive any dividend paid in cash, unless the contract is intended to qualify under the Internal Revenue Code.
		(4) The contract shall describe the available dividend options. If the contract provides for
		more than one dividend option, the contract shall identify the automatic option.

W. REINSTATEMENT

YES	NA	
		(1) Fixed Premium contracts shall contain a reinstatement of the contract provision with respect to contracts for which the grace period has expired for nonpayment of premiums if the contract has not been surrendered and include the conditions of the reinstatement. The provision shall state that any other benefits provided by rider, amendment or endorsement terminating due to the lapse of the contract are covered under this provision.
		(2) The period of reinstatement may not be less than three years from the date of lapse.
		(3) Payment of overdue premiums may be required. Interest may be charged on overdue premiums at a rate not exceeding 6%.

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X. REPORT

YES	NA	
		(1) The contract shall provide for the delivery, at least annually and without charge, of a
		report to the owner that serves to keep the owner advised as to the status of the
		contract and that provides any other information required under state or federal law,
		including the requirements of Items (2), (3) and (4) below.
		(2) The status report of the contract shall provide current information as of a date not
		more than four months prior to the date of mailing.
		(3) The contract shall provide for additional status reports to be made available to the
		owner upon request. The contract shall disclose the maximum charge for the report.
		(4) The contract shall state that the report shall contain at least the following information:
		(a) The beginning and end dates of the current report period;
		(b) The account value, if any, at the beginning of the current report period and at the end of the current report period;
		(c) The amounts that have been credited or debited to the account value during
		the current report period. The credited and debited amounts must be
		identified by type; for example, premium payments, interest credits,
		persistency credits, expense charges, partial withdrawal amounts, withdrawal

charges and cost of rider(s);

period.

Y. RIGHT TO EXAMINE CONTRACT

(d) The cash surrender value, if any, at the end of the current report period; and

(e) The amount of outstanding loans, if any, at the end of the current report

YES NA

ILS	11/1	
		(1) The Right to Examine Contract provision appearing on the cover page or that is
		visible without opening the contract shall include the following:
		(a)(i) If the contract is not a replacement contract, a period of ten days beginning on
		the date the contract is received by the owner, and at the discretion of the
		company a longer period may be filed; or
		(ii) If the contract is a replacement contract, a minimum of thirty days beginning
		on the date the contract is received by the owner, or any longer period as may
		be required by applicable law in the state where the contract is delivered or
		issued for delivery;
		(b) A requirement for the return of the contract to the company or the agent of the
		company;
		(c) For the refund of any premiums paid to the general account if the contract is
		returned;
		(d) For premiums paid to any separate account, if the contract is returned, either a
		refund of:
		(i) The premiums paid; or

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(ii) The separate account value plus any amount deducted from the portion of the premium applied to the account.

Z. SEPARATE ACCOUNTS

YES	NA	
		(1) The contract shall explain the allocation to separate account funds and any
		restrictions (e.g. limitations on transfers between/among separate account funds and
		between the separate account and the general account).
		(2) The contract may contain a provision stating that the portion of assets of a separate
		account equal to the reserves and other contract liabilities with respect to the account
		shall not be charged with liabilities arising out of any other business the company
		may conduct. If the company's domiciliary state requires separate accounts to be
		insulated, the contract shall include this provision.
		(3) The contract shall provide that income, gains, and losses, whether or not realized,
		from assets allocated to a separate account shall be credited to or charged against
		such account without regard to other income, gains or losses of the company.
		(4) The contract shall identify or describe the separate accounts and funds available
		under the contract, either within the contract itself or on the specifications page.
		(5) The contract shall specify the dates on which the assets of a separate account will be
		valued and provide that assets allocated to a separate account shall be valued at their
		market value on those dates. If there is no readily available market for assets in the
		separate account, then the contract shall specify how the assets would be valued.

AA. SETTLEMENT

YES	NA	
		(1) The contract shall specify a default settlement option at maturity. The default option
		shall be a life annuity with a period certain of at least five years unless otherwise
		provided under the Internal Revenue Code.
		(2) Whenever a death benefit is available under the contract, the contract shall contain a
		provision that settlement of the death benefit proceeds shall be made to the
		beneficiary upon receipt of due proof of death.

BB. SETTLEMENT OPTIONS

YES	NA	
		(1) The contract shall contain a description of the type(s) and form(s) of settlement
		option provided in the contract. The guaranteed interest rate and mortality table, if
		applicable, being utilized for a designated settlement option shall be identified in the
		contract. In lieu of the interest rate and mortality table disclosure, complete tables of
		guaranteed settlement option amounts may be included in the contract. If the
		company retains the right to change the guaranteed annuity purchase rates for any
		new premiums and account transfers made or varies guaranteed purchase rates
		between the general account (if available) and any separate accounts or funds
		available under the contract, this requirement shall apply to each set of guaranteed
		purchase rates used by the company under the contract. The effective date that
		applies to each set of purchase rates also shall be indicated.

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(2) For variable annuity payment options, the contract shall contain a description of how
annuity payments are determined.
(3) If the contract provides for variable annuity payment options, provide a statement on
the smallest annual rate of investment return that would have to be earned on the
assets of a separate account so that the dollar amount of variable annuity payments
will not decrease; or a statement on the conditions under which the dollar amount of
variable annuity payments will not decrease.
(4) The contract shall contain a provision stating that the annuity benefits at the time of
their commencement will not be less than those that would be provided by the
application of the cash surrender value to purchase a single premium immediate
annuity contract at purchase rates offered by the company at the time to the same
class of annuitants if the company offers a single consideration annuity contract at the
time to the same class of annuitants

§ 4 ADDITIONAL STANDARDS FOR FRATERNAL BENEFIT SOCIETIES

The contract may include the following provisions:

A. MEMBERSHIP

YES	NA	
		(1) The certificate may include a provision stating that the annuitant and/or owner is a member and that the form that has been issued to evidence coverage is a certificate of membership and insurance.
YES	NA	B. MAINTENANCE OF SOLVENCY
		(1) The certificate may include a provision setting forth the legal rights and obligations
		in the case of a fraternal's financial impairment.

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