

INTERSTATE INSURANCE
PRODUCT REGULATION COMMISSION



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TELECONFERENCE MEETING
OF THE MANAGEMENT COMMITTEE OF THE
INTERSTATE INSURANCE PRODUCT REGULATION COMMISSION (IIPRC)

Monday, January 28, 2008
1:30 pm ET / 12:30 pm CT / 11:30 am MT / 10:30 am PT

AGENDA

1. Roll Call
2. [Report of the Product Standards Committee and Consider Adoption of Report and Recommendation of the Product Standards Committee](#)
3. [Consideration of Approval of Consumer Advisory Committee Nomination](#)
4. [Operational Update](#)
5. Any Other Matters

**Minutes of the Meeting of the Management Committee of
The Interstate Insurance Product Regulation Commission (IIPRC)
January 28, 2008**

Members of the Management Committee in Attendance:

Director Mary Jo Hudson, Ohio, *Presiding on this Call*

Barbara Hudson as a designated representative for Commissioner Jane Cline, West Virginia

Manny Munson-Regala as a designated representative for Commissioner Glen Wilson, Minnesota

Margaret Witten as a designated representative for Commissioner John Oxendine, Georgia

Commissioner Bill Deal, Idaho

Joe Murphy as a designated representative for Commissioner Nonnie Burnes, Massachusetts

Fran Wallace as a designated representative for Acting Commissioner Kenneth Ross, Michigan

Commissioner Jim Long, North Carolina

Commissioner Kim Holland, Oklahoma

Michael Ridgeway, as designated representative for Commissioner Kim Holland, Oklahoma

Brad Harker as a designated representative for Acting Commissioner Joel Ario, Pennsylvania

Sara Waitt as a designated representative for Commissioner Mike Geeslin, Texas

Commissioner Paulette Thabault, Vermont

Don Beatty as a designated representative for Commissioner Al Gross, Virginia

Commission Members in attendance:

Shelley Santo, as a designated representative of Hawaii

Superintendent Joe Torti, Rhode Island

Legislative Committee Members in Attendance:

Susan Nolan, NCOIL

Mike Humphreys, NCOIL

Industry Advisory Committee Members in Attendance

Miriam Krol, ACLI

Cande Olsen, Actuarial Resources for ACLI

Nancy Johnson, UNUM

Michael Gerber, NAFIA

Dennis Herchel, Mass Mutual

Gary Sanders, NAIFA

Tom English, New York Life

Regulator Staff in Attendance:

Brian Pennington, Minnesota

Malinda Shepherd, Kentucky

Marlyn Burch, Kansas

Betsy Jerome, Utah

John Rink, Nebraska

Katie Campbell, Alaska

Shawn Hawk, Tennessee

Louis Belo, North Carolina

Ted Hamby, North Carolina

Casey Mashburn, Maryland

Stuart Johnson, North Carolina

Ana Smith-Daley, Texas

Interested Regulator Staff in Attendance:

Jerry Smith, Florida

Mary Kosinski, Arizona

Susan Ezalarab, Wisconsin

Interested Parties in Attendance:

Amanda Mathisen, AHIP
Peg Van Driess, Ameriprise Financial
Theresa Salberg, Alliance Life Insurance Corporation
Linda Elston, Riversource Life Insurance Company
Deanne Marino, American Bankers Insurance Association

IIPRC Staff in Attendance:

Frances Arricale, Executive Director
Sara Bamford, Operations Manager
David Morris, Product Review Consultant
Charles Rapacciuolo, Development Consultant

NAIC Staff in Attendance:

Kay Noonan, General Counsel
Becky McElduff, Staff Attorney
Kara Binderup, Staff Attorney

Director Mary Jo Hudson called the meeting of the Interstate Insurance Product Regulation Commission (“IIPRC”) Management Committee to order.

The first item on the Agenda was a Report of the Product Standards Committee. Director Hudson called upon Ana Smith-Daley, from Texas, as the Vice Chair of the Product Standards Committee to make the Report. Ms. Smith-Daley reported that the Product Standards committee is recommending two (2) additional uniform standards for the Management Committee’s consideration. The two uniform standards are the third core Annuity Standard -- Individual Immediate Variable Annuity, and a benefit feature, standards for Index-Linked Crediting Feature for Variable annuities. Ms. Smith-Daley noted that the Annuity Standard does contain a Conforming Amendment to the Incontestability provision. Ms. Smith-Daley noted that the Product Standards Committee is recommending that the Management Committee initiate the rulemaking process by issuing the two (2) proposed uniform standards for a 60-day public comment period. Ms. Smith-Daley concluded her Report. Director Hudson asked if there were any comments regarding the recommendation. Cande Olson noted that there was a typo in the editing of the Conforming Amendment. Director Hudson asked if there was a motion to adopt the report and initiate the 60-day public comment period for the two (2) proposed Uniform Standards. Brad Harker, from Pennsylvania, made the motion and Fran Wallace, from Michigan, seconded the motion. Director Hudson asked Frances Arricale, IIPRC Executive Director, to take the roll call for the vote. The motion was adopted unanimously.

Director Hudson proceeded to the next item on the Agenda, consideration of approval of the Consumer Advisory Committee nomination – Mr. Ken Libertoff of the Vermont Mental Health Association. Director Hudson reported that Vermont has submitted a nomination to the Management Committee for one of the five vacant seats on the Consumer Advisory Committee. Director Hudson asked Ms. Arricale to review the requirements and process for the Consumer Advisory Committee nominations. Ms. Arricale reviewed the memo which was sent as Advance Materials for the Call that details the process for the nominations. Ms. Arricale noted that this current submission met the requirements. Herb Olson, from Vermont, provided a brief background on Mr. Libertoff. Director Hudson noted that Mr. Libertoff was not present on the call due to a scheduling conflict. Director Hudson asked if there were any comments regarding this nomination. Miriam Krol, on behalf of the Industry Advisory Committee, stated that the Committee supported the nomination. Director Hudson asked if there was a motion to approve his nomination and appoint Mr. Libertoff to the Consumer Advisory Committee. Don Beatty,

from Virginia, made the motion and Commissioner Deal seconded the motion. Director Hudson asked Ms. Arricale to take a roll call vote. The nomination was approved unanimously.

Director Hudson moved to the next item on the Agenda, an Operational Update. Director Hudson asked Ms. Arricale to provide this update. Ms. Arricale started with the recommendation of the proposed Code of Ethics for the Commission. Ms. Arricale explained the drafting process of the Code of Ethics. Ms. Arricale noted that the Code was drafted with the assistance of the retained outside counsel for the Commission – Kelley Drye Shannon Collier, and the general counsels from the insurance department of the Commission’s Officers. Ms. Arricale explained that the draft covers government- type ethics requirements, as that is the best-suited to the Commission since it is an extension of its Member state governments by statute. Ms. Arricale explained that she would like to notice this public comment for a period of thirty (30) days. Ms. Arricale stated that it was her recommendation to have this considered during the next meeting of the Management Committee in February, and then have the Commission consider adoption in Orlando. Ms. Arricale noted that she would like to meet with the Legislative Committee, the Industry Advisory Committee and the Consumer Advisory Committee to receive their comments before the next Management Committee meeting. Director Hudson asked if there was a motion to approve the recommendation. Commissioner Long, from North Carolina, made the motion and Mr. Beatty made the second. Director Hudson asked Ms. Arricale to take the roll call for the vote. Ms. Arricale asked, for procedural purposes, if there were any comments regarding the recommendation. Hearing none, Ms. Arricale conducted the vote. The motion was approved unanimously.

Ms. Arricale then brought forward the adoption of the Management Committee meeting minutes. Ms. Arricale noted that these minutes bring the Committee current with minutes. Ms. Arricale stated that the adopted minutes will include the recommended edits submitted in writing. Mr. Beatty noted that the meeting minutes could be shorter if the minutes simply recited the business activity and occasionally recite what was said or the discussion. Ms. Arricale thanked Mr. Beatty for his comments. Director Hudson asked if there was a motion to adopt the meeting minutes. Michael Ridgeway, from Oklahoma, made the motion and Joe Murphy, from Massachusetts, seconded the motion. Ms. Arricale conducted a roll call vote. The meeting minutes were adopted by a vote of ten (10) in favor and one abstention – Virginia.

Ms. Arricale noted that the Commission has continued to work through various questions received regarding Commission filings. Ms. Arricale noted that the Commission will be posting to the IPRC web site Filing Notices that will assist with the submission of Commission filings. Ms. Arricale noted that the Commission has been receiving Annual Registration Fees. Ms. Arricale thanked the companies for their continued interest and registrations. Director Hudson asked Ms. Arricale to introduce the new IPRC team members – Charles Rappaciuolo and David Morris.

Director Hudson moved to the last item on the Agenda, Any Other Matters. Miriam Krol, from the ACLI, asked if Susan Ezalarab could update the Commission on Wisconsin’s pending Compact bill. Ms. Ezalarab noted that the bill has been passed in both houses and will have to go through a legislative concurrence process.

Commissioner Thabault from Vermont asked Ms. Arricale if she would please update the Committee on the number of filings the Commission has approved. Ms. Arricale noted that there have been 29 approvals and over 50 filings submitted to date. Ms. Krol stated that the companies, who have filed, have been very happy with the process. Hearing no further comments, Director Hudson asked if there was a motion to adjourn. Mr. Beatty made the motion and Commissioner Long seconded the motion.