



**MEETING OF THE MANAGEMENT COMMITTEE OF THE
INTERSTATE INSURANCE PRODUCT REGULATION COMMISSION**

**Monday, March 13, 2017
1:30 pm ET / 12:30 pm CT / 11:30 am MT / 10:30 am PT**

1. Roll Call
2. Report and Recommendation of the Product Standards Committee and Consideration by the Management Committee to Approve the Report and Recommendation of the Product Standards Committee
3. Operational Update
4. Any Other Matters
5. Adjourn

**Minutes of the Meeting of the Management Committee of the Interstate Insurance Product
Regulation Commission
March 13, 2017**

Members of the Commission and Department Staff in Attendance:

Commissioner Jacqueline K. Cunningham, Virginia
Superintendent Eric A. Cioppa, Vice Chair, Maine
Jillian Froment, Treasurer, Ohio
Steve Ostlund, Alabama
Mayumi Gabor, Alaska
Bill Lacy, Arkansas
Tom Abel, Colorado
Michael Conway, Colorado
Paul Lombardo, Connecticut
Martha Im, Hawaii
Director Dean L. Cameron, Idaho
Donna Daniel, Idaho
Commissioner Doug Ommen, Iowa
Andria Seip, Iowa
Tracy Swalwell, Iowa
Mike Chrysler as a designated representative for Director Jennifer Hammer, Illinois
Mihir Nag, Indiana
Julie Holmes, Kansas
Joseph Garcia, Michigan
Kristi Bohn, Minnesota
Roger Stefani, Jr., Minnesota
Bob Williams, Mississippi
Commissioner Mike Chaney, Mississippi
Acting Director Chlora Lindley-Myers, Missouri
Director Bruce R. Ramage, Nebraska
Olukemi Sotimehin as a designated representative for Commissioner Richard J. Badolato, New Jersey
Pete Weber, Ohio
Cuc Nguyen, Oklahoma
Joel Sander, Oklahoma
Johanna Fabian-Marks as a designated representative for Commissioner Teresa D. Miller, Pennsylvania
Elizabeth Roman, Puerto Rico
Superintendent Elizabeth Kelleher Dwyer, Rhode Island
Sarah Neil, Rhode Island
Doug Danzeiser as a designated representative for Commissioner David Mattax, Texas
John Carter, Texas
Tanji Northrup, Utah
Tomasz Serbinowski, Utah
Phil Keller, Vermont
John Haworth, Washington
Alan Hudina, Washington
Bill Adamson, West Virginia

Joylynn Fix, West Virginia
Cari Lee as a designated representative for Commissioner Ted Nickel, Wisconsin
John Kitslaar, Wisconsin
Sue Ezalarab, Wisconsin
Brittany Buss, Wyoming
Commissioner Tom Glause, Wyoming

Members of the Industry Advisory Committee in Attendance:

Hugh Barrett, MassMutual Financial Group
Michael Hitchcock, Pacific Life
Miriam Krol, American Council of Life Insurers
Amanda Matthieson, America's Health Insurance Plans
Wayne Mehlman, American Council of Life Insurers
Charles Perin, Nationwide
Rod Perkins, American Council of Life Insurers
Angela Schaaf, Northwestern Mutual Life Insurance Company

Members of the Consumer Advisory Committee in Attendance:

Sonja Larkin-Thorne, NAIC Funded Consumer Liaison Representative

Members of the IIPRC Legislative Committee in Attendance:

Representative Sam Kito III, Alaska
Senator Jason Rapert, Arkansas

IIPRC Staff in Attendance:

Karen Schutter, Executive Director
Becky McElduff, Assistant Director of Product Operations and Counsel
Sara Dubsy, Senior Operations Manager
Mindy Bradford, Product Reviewer
Ed Charbonnier, Product Reviewer
Katie Campbell, Actuary
Karen Givens, Product Reviewer
Anne Marie Narcini, Regulatory Consultant
Maureen Perry, Product Review Consultant

Interested Parties in Attendance:

Melissa Clines, Nationwide
Amanda Herrington, America's Health Insurance Plans
Jim Van Etten, Van Etten Actuarial Services

Commissioner Cunningham called to order the Meeting of the Management Committee of the Interstate Insurance Product Regulation Commission (Commission). Ms. Schutter took the roll call of the Management Committee, the Commission, the Legislative Committee, and the Industry and Consumer Advisory Committees.

Commissioner Cunningham continued to the second agenda item and asked Mr. Stefani to deliver the Report and Recommendation of the Product Standards Committee. Mr. Stefani stated that the recommendation of the Product Standards Committee is for amendments to the six Uniform Standards included in Phase 7 of the Five-Year Review process. Mr. Stefani reported that the Insurance Compact Office presented a report and recommendation to the Product Standards Committee on October 11, 2016 with a detailed description of the submitted comments and suggested changes, as well as changes proposed by the Insurance Compact Office as a result of applying the Uniform Standards. He stated that the Product Standards Committee requested public comments on this report and referred several matters to the Actuarial Working Group for their review and recommendation. Mr. Stefani reported that the Product Standards Committee held two public calls to receive comments on the report and the Product Standards Committee's recommendations, and received comments from the Industry Advisory Committee, two industry representatives, and two member states. Mr. Stefani summarized the chart detailing the Committee's recommendations with regard to all comments presented, whether the comments resulted in amendments or not, as required by the Procedures for the Five-Year Review Process. Mr. Stefani reported that the Product Standards Committee is also recommending several Conforming Amendments to certain Uniform Standards subject to Phase 7 as outlined in the Final Product Standards Committee Report and Recommendation. Mr. Stefani said that the Final Report and Recommendation would be posted to the Docket of the Insurance Compact website. Mr. Stefani noted that the amendments recommended by the Product Standards Committee are proposed to apply only to new filings made after the effective date of these amendments, as was agreed to with prior phases of the Five-Year Review. Mr. Stefani stated that the Product Standards Committee members believe that the proposed amendments reflect strong consumer protections, allow insurers to file products currently available in the market with the Insurance Compact, and also provide clarity to assure consistent application of the Uniform Standards.

Mr. Stefani reported that going forward, the Product Standards Committee will focus its efforts on the request by the Management Committee for the Product Standards Committee to consider whether the comments and additional materials received by the Management Committee, regarding the proposed addition of a "Non-duplication of Benefits" or "Management of Benefits" provision to the *Core Standards for Individual Long-Term Care Insurance Policies*, would change the Product Standards Committee's recommendation that no such change be made to the Uniform Standard. He stated that the Product Standards Committee is also considering the request to provide the Management Committee with draft language for consideration. Mr. Stefani stated that the Product Standards Committee has discussed this matter in member calls and the Insurance Compact Office has developed a draft provision that attempts to address the concerns that have been raised by regulators and consumer representatives regarding such a provision. Mr. Stefani reported that the Product Standards Committee has not made a decision on whether to bring forward this provision in response to the Management Committee's request for language, or whether to change its original recommendation for no change to the Uniform Standards. He stated that the Product Standards Committee is holding a public call on March 14 to accept comments on the draft. Mr. Stefani said that the goal of the Committee is to finalize discussions and have a response to the Management

Committee's requests for the April 7 joint meeting of the Management Committee and Commission. Mr. Stefani concluded his report. There were no additional questions.

Commissioner Cunningham requested a motion from a Management Committee member to adopt the Report of the Product Standards Committee, including accepting and publishing the Phase 7 Five-Year Review recommendation for notice and comment. Superintendent Cioppa moved and Ms. Fabian-Marks seconded. There was no further discussion and the motion carried.

Commissioner Cunningham then asked Ms. Schutter to provide the Operational Update. Ms. Schutter clarified and summarized the phases of the Five Year Review currently open. She stated that the proposed changes under Phase 7 of the Five-Year Review would be published on the Rulemaking Docket per the Insurance Compact's formal rulemaking process. Ms. Schutter stated that Phase 8 is still in the preliminary stages and the Insurance Compact Office is extending the comment deadline and will accept Comments through March 31. She reported that there will be a joint meeting of the Management Committee and Commission on April 7 in Denver, Colorado, during which time the Commission hopes to consider for adoption the proposed amendments recommended under Phase 6 of the Five-Year Review. Ms. Schutter stated that the Legislative Committee recently elected new officers. She reported that State Senator Travis Holdman of Indiana was elected as the Committee Chair, and that State Representative Sam Kito III of Alaska was elected as Vice Chair for the Committee. Ms. Schutter concluded her report and there were no additional questions.

As there were no other matters, Commissioner Chaney moved to adjourn. Director Cameron seconded and the meeting was adjourned.