



## **ADDITIONAL STANDARDS FOR MARKET VALUE ADJUSTMENT FEATURE FOR MODIFIED GUARANTEED ANNUITIES AND INDEX-LINKED VARIABLE ANNUITIES PROVIDED THROUGH A SEPARATE ACCOUNT**

### **Citation #:**

IIPRC-A-07-I-3

1. Date Adopted: April 2, 2016

2. Purpose and Scope: These standards apply to market value adjustment (MVA) features ~~provided through a separate account~~ that are built into certain individual deferred non-variable annuity contracts (including index-linked annuities) or the non-variable portions of individual deferred variable annuities (including index-linked annuities) or added to such contracts at issue by rider, endorsement or amendment. ~~This type of~~The first such annuity contract, a type of MVA annuity, which is also called a Modified Guaranteed Annuity (MGA), is a separate account annuity, the values of which are guaranteed if held for specified periods. These standards also apply to MVA features that are built into individual deferred index-linked variable annuities (ILVAs) and applied to strategy values outside of the Interim Value calculation. The MVA feature of an MGA or ILVA is a positive or negative adjustment that may apply to the account value/cash value of the annuity upon withdrawal, surrender, death, or annuitization, based upon the movement of an index or the company's current guaranteed interest rate being offered on new premium (or new rates for renewal periods for CD annuities), if that withdrawal, surrender, death, or annuitization occurs at a time other than on a specified guaranteed benefit date, if applicable. For individual deferred non-variable annuity contracts or the variable portion of individual deferred variable annuities, theThe major difference between an MVA feature provided through a general account and an MVA feature provided through an MGA is in the treatment of nonforfeiture values. In the case of an MVA feature provided through a general account, nonforfeiture values must comply with NAIC Model #805, Standard Nonforfeiture Law for Individual Deferred Annuities and such contracts are subject to IIPRC-A-07-I-2 (Additional Standards for Market Value Adjustment Feature Provided Through the General Account). In the case of an MVA feature provided through an MGA, nonforfeiture values must comply with Section 7 of NAIC Model #255, Modified Guaranteed Annuity Model Regulation and such contracts are subject to these standards. For ILVAs, assets supporting the contract may be held in either a general account or a separate account. In either case, nonforfeiture values are based on Section 7 of the NAIC Model Variable

Annuity Regulation, Model #250. Across all of the aforementioned contract categories, fixed interest strategies that comply with NAIC Model #805 are subject to IIPRC-A-07-I-2.

3. Rules Repealed, Amended or Suspended by the Rule: In accordance with the 5-year Commission Review of Rules required by § 119 of the Rule for the Adoption, Amendment and Repeal of Rules for the Interstate Insurance Product Regulation Commission, this rule amends the Additional Standards for Market Value Adjustment Feature Provided Through A Separate Account originally adopted by the Interstate Insurance Product Regulation Commission ("IIPRC") on April 30, 2009. The amendments apply only to new filings received after the effective date of the amendments. It is not necessary to resubmit previously approved forms to comply with these amendments, or to suspend use of previously approved forms that do not comply with these amendments. See the Transmittal Memo under the Standards History on the Record for a more detailed description of the amendments.

4. Statutory Authority: Among the primary purposes and powers of the Interstate Insurance Product Regulation Commission ("IIPRC") is to establish reasonable uniform standards for the insurance products covered in the Interstate Insurance Product Regulation Compact ("Compact"), specifically pursuant to Article I §2, Article IV §2 and Article VII §1 of the Compact, as enacted into law by each IIPRC member state.

5. Required Findings: None

6. Effective Date: July 18, 2016

**{For use with Individual Deferred Non-Variable Annuities and the non-variable portions of Individual Deferred Variable Annuities}, ~~a~~ Also called a Modified Guaranteed Annuity (MGA). Also for use with Individual Deferred Index-Linked Variable Annuities (ILVAs).**

**Scope:** These standards apply to market value adjustment (MVA) features ~~provided through a separate account~~ that are built into certain individual deferred non-variable annuity contracts (including index-linked annuities) or the non-variable portions of individual deferred variable annuities (including index-linked annuities) or added to such contracts at issue by rider, endorsement or amendment. ~~This type of~~ The first such annuity contract, a type of MVA annuity, which is also called a Modified Guaranteed Annuity (MGA), is a separate account annuity, the values of which are guaranteed if held for specified periods. These standards also apply to MVA features that are built into individual deferred index-linked variable annuities (ILVAs) and applied to strategy values outside of the Interim Value calculation. The MVA feature of an MGA or ILVA is a positive or negative adjustment that may apply to the account value/cash value of the annuity upon withdrawal, surrender, death, or annuitization, based

upon the movement of an index or the company's current guaranteed interest rate being offered on new premium (or new rates for renewal periods for CD annuities), if that withdrawal, surrender, death or annuitization occurs at a time other than on a specified guaranteed benefit date, if applicable. For individual deferred non-variable annuity contracts or the variable portion of individual deferred variable annuities, theThe major difference between an MVA feature provided through a general account and an MVA feature provided through an MGA is in the treatment of nonforfeiture values In the case of an MVA feature provided through a general account, nonforfeiture values must comply with NAIC Model #805, Standard Nonforfeiture Law for Individual Deferred Annuities and such contracts are subject to IIPRC-A-07-I-2 (Additional Standards for Market Value Adjustment Feature Provided Through the General Account). In the case of an MVA feature provided through an MGA, nonforfeiture values must comply with Section 7 of NAIC Model #255, Modified Guaranteed Annuity Model Regulation and such contracts are subject to these standards. For ILVAs, assets supporting the contract may be held in either a general account or a separate account. In either case, nonforfeiture values are based on Section 7 of the NAIC Model Variable Annuity Regulation, Model #250. Across all of the aforementioned contract categories, fixed interest strategies that comply with NAIC Model #805 are subject to IIPRC-A-07-I-2.

**Mix and Match:** These standards are available to be used in combination with State Product Components as described in Section 111(b) of the *Operating Procedure for the Filing and Approval of Product Filings*.

**Self-Certification:** These standards are not available to be filed on a self-certification basis in accordance with the *Rule for the Self-Certification of Products Filed with the Interstate Insurance Product Regulation Commission*.

As used in these standards, the following definitions apply:

“Guaranteed benefit date” means the date (or dates if there is more than one MVA period) stated in the contract on which the contract values are available without the application of any market value adjustment, if applicable.

“Index” means a publicly available interest rate index, where the source of the index is external to the company.

“Multi-Year Interest Rate Guarantee Annuity” is defined as an annuity with an MVA where: (i) interest is declared at the beginning of a specified multi-year period of time and is not subject to change (either up or down); and (ii) the end of this period is a guaranteed benefit date where the entire cash surrender value without market value adjustment is made available to the contractholder. For the purposes of this standard, an annuity with a one year guarantee and an MVA may be treated as a multi-year interest rate guarantee annuity, as long as the guaranteed benefit date is at the end of the one year period. This multi-year interest rate

guarantee annuity may allow for a renewal of the interest rate guarantee subject to the limitations in the definition of the multi-year interest rate guarantee annuity specified in (i) and (ii) above. An indexed linked annuity is not a Multi-Year Interest Rate Guarantee Annuity.

“MVA form” refers to an MVA feature of an MGA or ILVA that is either built into the contract or added by rider, endorsement or amendment on the date of issue of the contract.

“MVA period” is the period of time stated in the contract from the policy issue date, a premium payment date, or a guaranteed benefit date, to the next guaranteed benefit date. For a multi-year interest rate guarantee annuity, the MVA period is the interest rate guarantee period. For an ILVA, the MVA period is specified in the MVA form.

**Drafting Note:** Other terms may be used in the contract provided they are consistent.

## **§1. ADDITIONAL SUBMISSION REQUIREMENTS**

### **A. GENERAL**

The following additional filing submission requirements apply:

(1) If a MVA feature is provided by attachment to the contract by rider, endorsement or amendment, include:

(a) A listing by filing jurisdiction of the types of contracts with which the MVA form will be used, including the contract form numbers, the corresponding approval date for these contracts and any filing identification number.

(b) A description of the MVA feature for all types of contract forms with which it will be used.

(c) Any contract pages or provisions referenced in the MVA form.

### **B. ACTUARIAL MEMORANDUM**

(1) The actuarial memorandum required for the Individual Deferred Non-Variable Annuity Contract Standards that include a MVA feature, or for the Core Standards for Individual Deferred Index Linked Variable Annuity Contracts that include a MVA feature, as applicable, and which is prepared, dated and signed by the member of the American Academy of Actuaries, shall include the following information on the MVA feature:

(a) A description of the MVA feature, including:

(i) Any formulae or methodology used to determine the market value adjustment (sample acceptable formulas are included in Appendix A attached; other formulas may be used if they are approved by the IIPRC),

(ii) Whether the market value adjustment will be based on an index or the company's current guaranteed interest rate being offered on new premium (or new rates for renewal periods for CD annuities),

(iii) Under what conditions the market value adjustment is applicable, including any limitations on the MVA period and whether it coincides with an interest guarantee period, a surrender charge period, or some other period, and

(iv) How the MVA formula is applicable for both upward and downward adjustments. The same MVA formula must be applied during a period when its application would result in an increase in the cash value as is applied during a period when its application would result in a decrease in the cash value. If the MVA form limits the amount of upward adjustment (whether explicitly or not) it must contractually provide that any MVA adjustment triggering this limitation also trigger an identical dollar amount downward limitation on the MVA adjustment;

(b) A description of any index used as the basis for the market value adjustment and all elements used in determining the market value adjustment from the index;

(c) An actuarial opinion stating that the MVA formula is expected to produce results reasonably similar to changes in the market value of the investments ~~in the separate account~~ backing the contract and that the formula provides reasonable equity to both the contractholder and the insurance company. If a separate account is used, tThe opinion shall also state that the separate account investments backing the contract are appropriate considering any index used and including confirmation that this opinion is based on the actuary's review of the separate account's documented investment policy. If the separate account is backing more than one contract, then the aforementioned statement shall apply to the segment of the separate account backing this contract.

(d) An example showing the derivation of the market value adjustment based on an assumed change in the value of the index or an assumed change in the value of the company's guaranteed interest rates;

(e) A description of any elements used in determining the market value adjustment, including, for MVA formulas based on the difference between guaranteed interest rates being credited and current guaranteed interest rates, any amount by which the company may increase, for purposes of this calculation, the current

guaranteed interest rate (but not to exceed 25 basis points), and any guarantees or ranges associated with these elements;

(f) A demonstration that the values of the contract comply with the provisions of the NAIC Modified Guaranteed Annuity Regulation, [Model #255 or NAIC Model Variable Annuity Regulation, Model #250](#), as applicable.

### C. VARIABILITY OF INFORMATION

(1) The following item shall only be changed upon prior approval:

(a) Any index used in determining the market value adjustment.

(2) Guaranteed elements used in determining the market value adjustment may be changed for new issues without prior notice or approval, as long as the Statement of Variability presents reasonable and realistic ranges for each guaranteed element. When a MVA form is issued, a single value or range of values within the range filed for the guaranteed element shall be applicable for the life of that contract. Any change to the range filed for a guaranteed element requires a refiling for prior approval and shall be accompanied by a demonstration, if applicable, signed by a member of the American Academy of Actuaries, that the contracts issued within the new range comply with the NAIC Modified Guaranteed Annuity Regulation, [Model #255 or NAIC Model Variable Annuity Regulation, Model #250](#), as appropriate.

(3) A zero entry in a range for any benefit or credit is unacceptable, and any change to a range requires a refiling for prior approval.

## §2. GENERAL REQUIREMENTS

### A. COVER PAGE

(1) The MVA form shall contain a brief description that shall appear in prominent print on the cover page of the MVA form or be visible without opening the MVA form. The brief description shall contain at least the following information:

(a) A caption stating that a market value adjustment is provided; for example, flexible premium deferred annuity contract with market value adjustment feature or market value adjustment endorsement. Other wording may be used to describe the market value adjustment, subject to prior approval of the IIPRC.

(b) That the operation of the formula may result in both upward and downward adjustments in partial withdrawals, surrender benefits, [death benefits](#), or amounts available for annuitization, as applicable.

## **B. SPECIFICATIONS PAGE**

- (1) The specifications page of the MVA form shall include any index used.
- (2) The specifications page of the MVA form shall include any guaranteed elements used in determining the market value adjustment and a statement, if applicable, that:

- (a) The elements used in determining the market value adjustment are not guaranteed and can be changed by the company, subject to the guarantees in the MVA form, and that any such changes can affect the benefits available under the contract.

## **§3. MVA FEATURE PROVISIONS**

### **A. AMENDMENTS**

- (1) The MVA form shall provide for amendments made pursuant to the Discontinuation of or Substantial Change to an Index section of the standards. The change shall be made by the use of an endorsement subject to the applicable prior approval requirement.

### **B. DISCONTINUATION OF OR SUBSTANTIAL CHANGE TO AN INDEX**

- (1) The MVA form shall contain a provision indicating what occurs when any index is discontinued or the calculation of any index is substantially changed, with the provision being labeled as such. The provision shall state that if the index is discontinued or if the calculation of the index is changed substantially, the company may substitute a comparable index subject to approval by the Interstate Insurance Product Regulation Commission (IIPRC). The MVA form shall also specify that, before a substitute index is used, the company shall notify the owner and any assignee of the substitution.

- (2) The approval shall be contingent on the company providing the IIPRC with either confirmation that the index has been discontinued or documentation of the substantial change to the index and the reasons supporting the need for the index to be discontinued.

### **C. MARKET VALUE ADJUSTMENT**

- (1) The MVA form shall describe any formulae or methodology used to determine the market value adjustment, including:
  - (a) Whether the market value adjustment is based on an index or the company's current guaranteed interest rate being offered on new premium (or new rates for renewal periods for CD annuities); and

(b) Under what conditions the market value adjustment is applicable, including any limitations on the MVA period and whether that period of time coincides with an interest guarantee period, a surrender charge period, or some other period; and

(c) How the MVA formula will apply for both upward and downward adjustments (including any limit on the market value adjustment). If the MVA form limits the amount of upward adjustment (whether explicitly or not) it must contractually provide that any MVA adjustment triggering this limitation also trigger an identical dollar amount downward limitation on the MVA adjustment.

(2) For multi-year interest rate guarantee annuities, the MVA formula shall reflect either:

(a) The difference between the guaranteed interest rate being credited to the account value (or specific premium account) and the current guaranteed interest rate being offered on new premium (or new rates for renewal periods for CD annuities), valued over the number of months remaining in the MVA period; or

(b) The difference between the value of an index at the beginning of the MVA period and the current value of the same index (or another index of the same series, if clearly disclosed in the MVA form), valued over the number of months remaining in the MVA period.

(3) For annuities other than multi-year interest rate guarantee annuities the MVA formula may only be based on an index, as described in item (2)(b) above.

(4) The MVA form shall describe any elements used in determining the market value adjustment and any guarantees or ranges associated with these elements, including, for MVA formulas based on the difference between contract guaranteed interest rates and current guaranteed interest rates, any amount by which the company may increase the current guaranteed interest rate (for purposes of the market value adjustment), but not to exceed 25 basis points.

(5) The MVA form shall specify the maturity of the current interest rate (i.e. the company's current interest rate guarantee or the current value of an index) used in the MVA formula. The current interest rate used may have a maturity equal to the number of months in the full MVA period or the number of months remaining in the MVA period (rounded to the nearest whole number of months or the next higher whole number of months for which a current interest rate is available). For example, if an annuity with a 5-year MVA period based on a current interest rate guarantee is surrendered after 3.75 years (1.25 years or 15 months remaining), the MVA formula may use the current 5-year interest rate guarantee or a current 2-year interest rate guarantee, as long as that rate is currently offered by the company and the use of such rate (and any rounding rule to determine the applicable rate) is stated in the MVA



form. The MVA formula shall then use such current rate and the exact whole number of months remaining in the MVA period (in this case 15 months) to calculate the MVA amount.

(6) If the MVA formula uses an index for the current interest rate, then the MVA form shall indicate the time frame for determining the value of that particular index. For example, if an annuity with a 5-year MVA period is surrendered after 3.75 years (1.25 years or 15 months remaining), the MVA formula may use the value of the 5-year CMT as of a specified date prior to the beginning of the MVA period and the value of the 2-year CMT as of a specified date prior to the surrender date (e.g. the end of the week prior to the date of surrender), as long as the MVA form specifies: (1) the use of the Constant Maturity Treasury Series, (2) any rounding rule used to determine the applicable period within the series, and (3) the date used for choosing the value of the rate. The MVA formula shall then use such current rate and the exact whole number of months remaining in the MVA period (in this case 15 months) to calculate the MVA amount.

(7) Samples of acceptable formulas are included in Appendix A attached; other formulas may be used if they are approved by the IIPRC.

(8) For multi-year interest rate guarantee annuities based on current rate, the following shall be included:

(a) The procedure to determine the rate to be used in the event that the current guaranteed interest rate cannot be determined from the company's contracts then being offered; and

(b) A statement of the procedure to determine the adjustment in the event the company no longer issues multi-year interest rate guarantee annuities.

(9) The MVA form shall describe the effect of any market value adjustment on all contract values. In particular, the MVA form shall describe how the annuity value is affected by the MVA formula.

(10) The MVA form shall describe the dates the market value adjustment is to be made, the dates to be used in determining any of the elements used in the determination of the market value adjustment and the order in which the market value adjustment is to be made relative to other contract charges and credits that could be applied on the same date.

(11) If the MVA form re-imposes a MVA period after a MVA period expires, the MVA form shall state this and indicate any differences in the methodology, guarantees, time periods, etc. **For fixed interest strategies,** if the MVA form does not re-impose an MVA period, it shall specify some level of interest rate guarantee for the balance of the contract or until another MVA period begins. If the contractholder is offered choices in MVA periods and/or interest rate guarantees, then the MVA form shall also disclose the default MVA periods and/or interest

rate guarantees if the contractholder fails to make a choice by the end of an MVA period. For index-linked strategies, no such interest rate guarantee is applicable.

(12) If applicable, The MVA form shall describe the guaranteed benefit date (or dates if there is more than one MVA period), and the period of time during which the contractholder may apply for a contract value on an unadjusted basis. This period of time shall be a minimum of 30 consecutive days including the guaranteed benefit date. Contract values, unadjusted for any market value adjustment, must be available for at least 30 days at least once in each ten contract year (or premium payment year) period, beginning when the unadjusted contract value was last available. The MVA form shall state that a notice will be mailed at least 15 but not more than 45 days prior to the beginning of the application period.

(13) The MVA form shall describe any circumstances under which the market value adjustment is waived.

#### **D. MARKET VALUE ADJUSTMENT GUARANTEES**

(1) Any elements used in determining the market value adjustment and stated in the MVA form shall be guaranteed. Nonguaranteed elements shall not be included in the MVA form.

(2) The MVA form shall indicate which elements are guaranteed and which may be changed at the discretion of the company. The MVA form shall also indicate that the right to change any of these elements is subject to any guarantees with respect to the element and that any change shall be based on future anticipated experience.

#### **E. REPORT**

(1) The MVA form shall state that the annual report will contain at least the following:

(a) An indication that the cash value is prior to the application of any MVA formula; and

(b) The MVA formula or MVA amount used to determine the cash surrender value.

#### **F. RIGHT TO EXAMINE CONTRACT**

(1) The MVA form shall disclose that if the contract is returned under the right to examine provision, the amount that will be returned shall be either a refund of:

(a) The premiums paid; or

(b) The account value, adjusted by any positive or negative market value adjustment, plus any fees or charges deducted from the premiums or account value.

## G. SEPARATE ACCOUNTS

(1) The MVA form may state that:

- (a) Amounts allocated to the ~~modified-guaranteed~~ annuity are held in a separate account that has been established for the purpose of facilitating accounting and investment processes, and/or
- (b) The separate account backing the ~~modified-guaranteed~~ annuity will not be charged with liabilities from any other separate account or the company's general account (provided such a statement is supported by applicable state law).

## H. TERMINATION

(1) A MVA form that is attached to the contract by rider, endorsement or amendment shall include the following termination condition:

- (a) Upon termination of the contract.

## APPENDIX A

### Sample Acceptable MVA Formulas

$$\{[(1+I)/(1+J+K)]^{N-1}\} \text{ OR } [I - (J+K)] \times N \text{ where:}$$

N = The number of days (or the nearest whole number of months) from the date of the surrender to the end of the current MVA period divided by 365 (or 12 if measured in months).

#### For an MVA Based on a Guaranteed Interest Rate:

I = Guaranteed interest rate being credited to the account value (or specific premium account).

J = Current interest rate being offered on new premium (or new rates for renewal periods for CD annuities) on the date of the surrender with a maturity equal to either:

- the number of months in the full MVA period, or
- the number of months remaining in the MVA period (rounded to the nearest whole number of months or the next higher whole number of months for which a current interest rate is available).

K = Amount by which the company may increase the current guaranteed interest rate (for purposes of the market value adjustment), but not to exceed 25 basis points.

**For an MVA Based on an Index (See examples of I and J in §3.C.(6))**

I = The value of the index with a maturity equal to the number of months in the full MVA period of the contract (or specific premium account), as of a specified date before the effective date of the declared interest rate for the contract or premium account.

J = The value on the date of surrender as of a specified date it is publicly available before the effective date of the surrender equal to either:

- the same index described in I, or
- the value of another index in the same series with a maturity equal to the number of months remaining in the MVA period of the contract (or specified premium account), rounded to the nearest whole number of months or the next higher whole number of months for which an index in that series is available.

K = 0